

# WHERE WILL CANADA LEAD YOU?

CHOOSE CANADA TO EXPAND YOUR BUSINESS





# MESSAGE FROM THE BOARD CHAIR: DISCOVER CANADA'S BUSINESS ADVANTAGES

Canada is a wonderful place to live, work and invest. As a business leader and strategic advisor who has structured, negotiated, executed and closed critical business transactions in Canada and around the world, I understand what global investors seek and I know that Canada can deliver.

Together with my fellow Board members, I am honoured and excited to be part of Invest in Canada and watch the organization successfully bring together all levels of government, as well as a national network of public and private sector partners to make it easier to expand and build your innovative and global business in Canada.

In a very competitive marketplace, Canada has several compelling advantages that set it apart as an investment destination. In this book, you will discover the talent, innovation and business environment that make our country stand out as truly world class. All this is set in Canada's cultural mosaic, which connects our people with the world in a variety of ways.

Invest in Canada offers customized investor services to connect you with the right people and resources to make Canada your home for global business. By choosing Canada, you will be at the forefront of the innovation and prosperity that gives your company the competitive edge. We look forward to welcoming your business and supporting your success.

#### **Karl Tabbakh**

Chair of the Board of Directors, Invest in Canada







# MESSAGE FROM THE CEO: **EXPLORE NEW POSSIBILITIES IN CANADA**

In meeting with global companies from around the world, I have found two things to be true: companies are always looking to expand with like-minded partners in exciting jurisdictions, and Canada is the best strategic choice for these companies to make their second home!

Businesses that operate in Canada benefit from: the world's most educated workforce; a diverse and highly skilled talent pool; stable economic, financial and political systems; access to global markets; and competitive government supports and incentives. There are opportunities across Canada from coast to coast to coast in a wide range of sectors – in the energy transition and clean technologies, in zero-emissions transportation, in biomanufacturing and in alternative proteins. Canada offers cutting-edge technologies, innovations and investment opportunities across these industries.

At Invest in Canada, we bring all the key players to the table to support your expansion plans. We work with a network of partners across industry and all levels of government, and we align with investment promotion agencies and industry associations across Canada. We also collaborate with Global Affairs Canada's Trade Commissioner Service in 160 cities around the globe. We can connect you with the right opportunities to help you realize your full investment potential and expansion plans in Canada.

Invest in Canada is committed to supporting the development of a more sustainable economy for the future. Make your best choice – for yourself and for the world – by investing in Canada.

#### **Laurel Broten**

Chief Executive Officer, Invest in Canada

# YOUR BUSINESS IS FOCUSED ON SUCCESS. CANADA CAN GET YOU THERE.

In Canada, you will find a welcoming business environment and a strong, stable economy. Canada's highly skilled workforce and strong research and development (R&D) culture drive innovation in all industries. Canadians are also pushing new frontiers in sustainability.

Canada brings the entire world within reach, with a comprehensive portfolio of trade agreements that create new pathways to world markets and global supply chains.

At Invest in Canada, we work directly with global companies to unlock investment opportunities and facilitate expansion in Canada. We bring industry, community and government partners together to offer seamless services that make it easy for companies to grow their operations in Canada.

Discover how connecting with Invest in Canada can set you on the path to success in Canada.

#### **CANADA'S COMPETITIVE ADVANTAGES**



Top 2 in overall economic competitiveness in the G20<sup>1</sup>



World's most educated workforce<sup>2</sup>



One of the top 3 countries for FDI inflows<sup>3</sup>



### **DIRECT ACCESS** TO NEW MARKETS

Canada is the ideal gateway to global consumers and supply chains. Canada offers efficient, secure and preferential access to global markets through its numerous and varied trade deals.

#### **CANADA'S FREE TRADE PORTFOLIO**

- **15** free trade agreements
- 51 countries
- **1.5** billion consumers

#### **TRANSPORTATION**



**117** Border Crossings to U.S.



17 Canada Port Authorities



**23** International Airports (41 Airports of Entry)



National Highway System Core Routes — Feeder Routes —



National Railway -----

"The role of Canada's trade agreements is so important. They help companies diversify and open up new revenue."

- Vishal Vijay, CEO at Singapore-based Agrocorp International



**KEY FREE TRADE** 

**AGREEMENTS** 

**Canada-United States-Mexico** 



# WORLD-CLASS TALENT

Canada's sophisticated workforce has the skills you need to drive change and meet even the most ambitious business goals.

Canadian-based businesses thrive in global markets because they employ some of the world's best and brightest people. Canada has the world's most educated workforce. In fact, 63% of Canadians aged 25 to 64 hold post-secondary qualifications<sup>4</sup>. Canada is one of the world's top destinations for international students<sup>5</sup>, many of whom choose to live and work in Canada after they complete their studies.

Canada's talent pool is diverse, experienced and motivated to succeed. Canada ranks among the top countries in the G7 for attracting highly educated workers 6. If you need to recruit globally, Canada's incentives allow you to speed up the process to quickly assemble the right team to meet your expansion goals.

## CANADA'S HIGHLY SKILLED WORKFORCE



**Over 2 million** STEM graduates <sup>7</sup>



Fastest growing country in the G7 by population 8



**#3 in the world** for attracting international students <sup>9</sup>

"There's such a large talent pool in Canada. We've been working on building a diverse workforce for many years. And Canada is certainly the most advanced of all our affiliates around the world."

– Pascal Soriot, CEO, AstraZeneca

# STABLE, STEADY **GROWTH**

Canada's proven track record of political and economic stability delivers peace of mind. Canada is recognized as one of the world's most stable economies <sup>10</sup>, with predictable business costs and one of the lowest corporate income tax rates in the G7.

Top 6

safest banks in North America 11 #2

in the G7 for political stability 12 #4

for market sophistication 13

"Canada is an excellent environment from a political perspective, from a stability perspective – and for us, that long-term thinking is key."

– Frank Voss, President, Toyota Motor Manufacturing Canada

# A SUSTAINABLE **FUTURE**

Canada is a key global player in the transition to a net-zero future. Canada actively collaborates with other countries to develop socially responsible, sustainable supply chains in industries such as critical minerals and cleantech, among others. As a global powerhouse in renewable energy, Canada has become a top destination for global companies looking for opportunities to expand their green energy projects.

#2

globally for green energy investment attractiveness 14 #2

on the Global Cleantech Innovation Index 15 #16

out of 150 most sustainable countries 16

## COMPETITIVE BUSINESS ENVIRONMENT

Canada consistently ranks as one of the best places in the world to do business. Competitive operating costs and business-friendly tax incentives have made Canada a top choice for many of the world's largest companies.



World's most educated workforce 17



**#2 in overall economic competitiveness** in the G20<sup>18</sup>



**#3 in the G20** for doing business <sup>19</sup>

#### **CUTTING-EDGE** RESEARCH

Remaining competitive means continuous support for research and development (R&D). Canada's success in R&D is the result of a dedicated strategy to promote cooperation between industry, businesses, research centres and educational institutions. Canada offers one of the most generous R&D tax incentives to businesses in the G7.



**#1 in the G7** for higher education spending on R&D<sup>20</sup>



**Global leader** for the quality of research publications <sup>21</sup>



**Global reputation** for world-leading research infrastructure and programs <sup>22</sup>



# **PROMISING OPPORTUNITIES** IN CANADA'S PRIORITY INDUSTRIES

Global companies looking to expand in Canada will find the right combination of world-class technology and expertise to succeed in global markets.

### **EV SUPPLY** CHAIN

Canada ranks 1<sup>st</sup> in the world for global lithium-ion battery supply chains <sup>23</sup>. Having an end-to-end supply chain for EVs at scale makes Canada a cost-effective, connected partner for global companies. Already a top 10 producer of nickel, cobalt, graphite and aluminum, Canada has ready availability of ethically sourced minerals.

# **ENERGY TRANSITION**AND CLEANTECH

Canada is a world-leading destination for green energy projects. In addition to abundant natural resources, Canada offers a supportive policy environment and competitive incentives to develop clean energy at scale. Companies investing in a renewable energy project in Canada will see that investment increase more than 50% in value over its lifetime <sup>24</sup>. A supportive ecosystem for low-carbon energy means that Canada ranks in the top two countries for favourable financial conditions for clean energy projects <sup>25</sup>.



# ABOUT IN CANADA

At Invest in Canada, we connect multinational corporations with opportunities to invest, expand and succeed in Canada. We offer customized information, insights and services you need to make informed business investment and expansion decisions.

#### **OUR NETWORK:**



Together, we help global companies put investment plans into action. We will connect you with the right people, programs and information. We highlight opportunities, remove barriers, identify potential sites, plan visits and respond to issues as you advance your investment project.

"Invest in Canada has been instrumental in guiding us. This was a very complex file. It was really important to have a partner to dialogue with, and steer the boat in the right direction."

Paolo Cerruti, Co-Founder, Northvolt / CEO, Northvolt
North America









